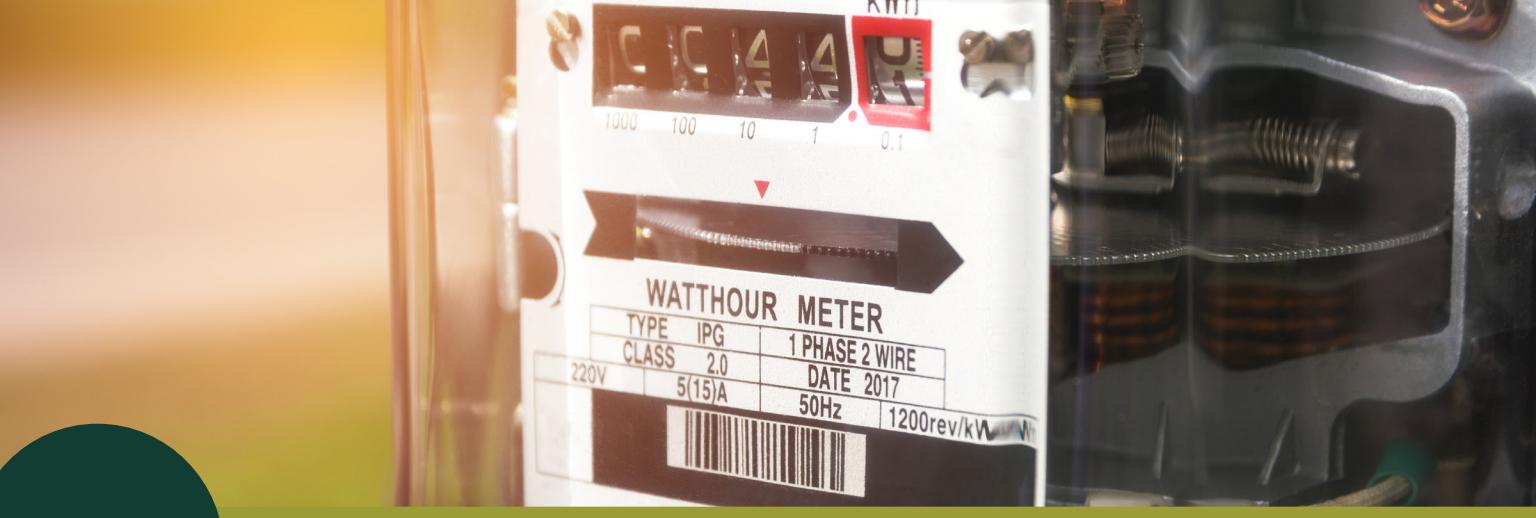


GAS | ELECTRIC | TELECOM | WATER | SEWER | WASTE

UTILITY SAVINGS & REFUNDS



Utility Savings and Refund Experts
Tenurgy



3 CRITICAL UTILITY FACTS

1. Utilities are one of a company's TOP THREE OPERATING EXPENSES.
2. According to one recent study, "4 out of 5 commercial or industrial customers are OVER BILLED by the utility at some point."
– THE WASHINGTON POST
3. Utility bills can be confusing with terms like Meter Constant, Correction Factor, Reservation Charge, Max KW, Gas Cost Recovery, and Power Factor. Relying on professionals with in-depth utility billing knowledge saves companies internal resources and money.

PROVEN SUCCESS

DELTA DENTAL Tenurgy uncovered a \$450,000 billing error and 30% in telecommunications savings. "It is reassuring knowing that the Tenurgy team will continue to monitor our future utility and telecom programs, providing us the peace of mind that we will always have the optimal programs in place in this complex and ever-changing market."

GORAN JURKOVIC CEO & PRESIDENT

KENTWOOD PUBLIC SCHOOLS "Tenurgy was prompt with their service and quick to gather historical data from our accounts...To our surprise, they were able to find us significant savings in our utility bills...and we were able to start realizing the savings promptly on our next billing cycle."

MICHAEL ZOERHOFF SUPERINTENDENT



WHY Hire an Auditing Firm? WHY Tenurgy?

IT'S SIMPLE. Daily operations need to run smoothly. Taking time to train an employee to monitor utility bills is expensive and impacts the whole company. Disrupt one piece of the puzzle, most likely disarray and disorganization are sure to appear in even the strongest of companies.

An **OPERATING COST & EXPENSE REDUCTION REVIEW** (utility bill audit) is a review of an organization's utility invoices including electric, gas, water/sewer, waste, and even telecommunications. This is just the beginning of an audit, which may uncover over 30 additional but obscure discrepancies.

With nearly **15 YEARS of UTILITY and TELECOM AUDITING EXPERIENCE**, Tenurgy specializes in finding hidden expenses with strong utility company relationships. Tenurgy has successfully helped 90% of clients realize annual savings. As for the other 10% of Tenurgy clients, they find peace of mind in knowing that their business is running as smoothly as possible.

Tenurgy is dedicated to clients regardless of savings and will continue to monitor expenses for 36 months to ensure that all adjustments remain in place, while looking for future savings opportunities.

OVER 2,000
HAPPY CLIENTS SAVING MONEY

OVER \$100 MILLION
IN SAVINGS & REFUNDS

ZERO Risk FactorTM

NO COST TO INITIATE A REVIEW

The Tenurgy **ZERO Risk Factor**TM

means that there is absolutely NO CHARGE and ZERO EXPENSE if extensive analysis does not uncover savings or refunds. Furthermore, the process is hassle-free with little time on your part. That's a promise.

Education | Manufacturing | Healthcare | Food & Agriculture | Non-Profit | Commercial | Municipality

**90% of
TENURGY Clients
REALIZE SAVINGS**

DISCOVER



Clients complete a Letter of Authorization to allow the gathering of past invoices, billing history and utility usage.

REPORT



Once analysis is complete, Tenurgy provides a comprehensive audit report with saving and refund opportunities.

ANALYZE



Tenurgy experts examine billing data, confirm accuracy and identify available savings.

SAVE



Savings and refunds are at a client's discretion. Tenurgy provides 36 months of monitoring to ensure that all adjustments remain in place.

THE DETROIT LIONS – FORD FIELD

"Tenurgy performed their audit in approximately six weeks... The recommendations Tenurgy made have us on track to receive over \$100,000 in annual electric savings and an estimated \$10,000 in natural gas savings. Their audit team was thorough, easy to work with, tenacious yet professional with the utility, and followed my lead from start to finish."

FRED REDDIG

LEED AP O+M

DIRECTOR OF FACILITIES

ARE YOU CERTAIN YOUR UTILITY BILLS ARE **ACCURATE?**

With **ZERO Risk FactorTM**,

no upfront cost

and little time,

Tenurgy can help to
increase your bottom line.

START SAVING

up to 10% in utility expenses.

Utility Savings and Refund Experts
Tenurgy

TENURGY.com

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