



## Request for Proposal(s)

Date of submission: \_\_\_\_\_ Quote(s) need by date: \_\_\_\_\_ Agency: \_\_\_\_\_

Producer: \_\_\_\_\_ Producer phone: \_\_\_\_\_ Producer email: \_\_\_\_\_

### I Basic Account Information

Legal Name: \_\_\_\_\_

DBA \_\_\_\_\_ Form of Business: \_\_\_\_\_ # of Locations: \_\_\_\_\_

FEIN #: \_\_\_\_\_ Total EE's: \_\_\_\_\_ Part-Time EE's: \_\_\_\_\_ Eligible EE's: \_\_\_\_\_

Corporate Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Website: \_\_\_\_\_

SIC Code: \_\_\_\_\_ NAICS Code: \_\_\_\_\_ Payrolls/Year: \_\_\_\_\_

Description of Operations: \_\_\_\_\_

### II CURRENT Benefit Plan Information

Complete below fields for lines of coverage you wish to be quoted ONLY.

Please include current benefit summaries for lines you wish quoted.

**Check Box:**

**Check Box:**

**Group Dental:**  Carrier: \_\_\_\_\_ Renewal Date: \_\_\_\_\_

*~Does employer contribute at least 50% of the Employee-Only premium?*

YES  NO

**Group Vision:**  Carrier: \_\_\_\_\_ Renewal Date: \_\_\_\_\_

*~Does employer contribute at least 50% of the Employee-Only premium?*

YES  NO

**Group Life:**  Carrier: \_\_\_\_\_ Renewal Date: \_\_\_\_\_

*~Does employer contribute at least 50% of the Employee-Only premium?*

YES  NO

**Group STD:**  Carrier: \_\_\_\_\_ Renewal Date: \_\_\_\_\_

*~Does employer contribute at least 50% of the Employee-Only premium?*

YES  NO

**Group LTD:**  Carrier: \_\_\_\_\_ Renewal Date: \_\_\_\_\_

*~Does employer contribute at least 50% of the Employee-Only premium?*

YES  NO

**Other Worksite Benefits currently offered?**

---

---

---

---

---

---

---

---

Please download first and then complete in Adobe Acrobat. Don't use your web browser!  
 Send completed RFP to Jamie Shawa at (517) 371-7233 (fax) or [jshawa@michamber.com](mailto:jshawa@michamber.com)



### III Requested Quotes

#### Group Dental Quotes Requested

Desired Effective Date of Coverage:   
 Insurance Carrier Request

- All Carriers -----
- Delta Dental -----
- AlwaysCare -----
- MetLife -----
- Lincoln Financial -----

#### Plan Specifications

- Quote same as current -----   
*(Must include current benefit summary)*
- 100% Employer-Paid -----
- 100% Voluntary -----
- Employer pays ≥ 50% of EE cost -----
- DHMO Only  PPO Only  BOTH

#### Alternate Plan Designs Requested

*(Preventative / Basic / Advanced)*

- |           | <u>EHB</u>               |                          |          | <u>EHB</u>               |                          |
|-----------|--------------------------|--------------------------|----------|--------------------------|--------------------------|
| 100/80/80 | <input type="checkbox"/> | <input type="checkbox"/> | 80/80/50 | <input type="checkbox"/> | <input type="checkbox"/> |
| 100/80/50 | <input type="checkbox"/> | <input type="checkbox"/> | 80/50/50 | <input type="checkbox"/> | <input type="checkbox"/> |
| 100/50/50 | <input type="checkbox"/> | <input type="checkbox"/> | 50/50/50 | <input type="checkbox"/> | <input type="checkbox"/> |
| Other:    | <input type="text"/>     |                          |          |                          |                          |

*(Annual Maximums Tiers 1-3)*

- Annual Max. Tiers 1-3 \$1,000
- Annual Max. Tiers 1-3 \$1,500
- Annual Max. Tiers 1-3 \$2,000
- Annual Max. Tiers 1-3 OTHER:

*(Lifetime Maximums – Orthodontia)*

- Lifetime Max. Ortho N/A
- Lifetime Max. Ortho \$1,000
- Lifetime Max. Ortho \$1,500
- Lifetime Max. Ortho OTHER:

#### Group Vision Quotes Requested

Desired Effective Date of Coverage:   
 Insurance Carrier Request

- All Carriers -----
- VSP -----
- Always Care -----
- MetLife -----
- EyeMed -----
- Lincoln Financial -----

#### Plan Specifications

- Quote same as current -----   
*(Must include current benefits summary)*
- 100% Employer-Paid -----
- 100% Voluntary -----
- Employer pays ≥ 50% of EE cost -----

#### Alternate Plan Designs Requested

*(Exam/Lenses/Frames)*

*(Copays: Exam/Lenses)*

- | Months   |                          | Per Visit |                          |
|----------|--------------------------|-----------|--------------------------|
| 12/12/12 | <input type="checkbox"/> | \$10/\$10 | <input type="checkbox"/> |
| 12/12/24 | <input type="checkbox"/> | \$10/\$25 | <input type="checkbox"/> |
| 12/24/24 | <input type="checkbox"/> | \$20/\$25 | <input type="checkbox"/> |
| 24/24/24 | <input type="checkbox"/> | \$25/\$25 | <input type="checkbox"/> |
| Other:   | <input type="text"/>     | Other:    | <input type="text"/>     |





**Group Life Quotes Requested**

Desired Effective Date of Coverage:   
 Insurance Carrier Request

- All Carriers -----
- MetLife -----
- AlwaysCare -----
- Reliance Standard -----
- Lincoln Financial -----

**Plan Specifications**

- Quote same as current -----   
*(Must include current benefits summary)*
- 100% Employer-Paid -----
- 100% Voluntary -----
- Employer pays ≥ 50% of EE cost -----

**Alternate Plan Designs Requested**

- \$10,000  \$50,000
- \$15,000  \$20,000
- 1X Salary  2X Salary

Highest Guaranteed Amount:

Other:

Group Voluntary Buy-up:

Dependent Life:

AD&D Rider:

Special Requests: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Group STD/LTD Quotes Req.**

Desired Effective Date of Coverage:   
 Insurance Carrier Request

- All Carriers -----
- MetLife -----
- AlwaysCare -----
- Reliance Standard -----
- Lincoln Financial -----

**Plan Specifications**

- Quote same as current -----   
*(Must include current benefits summary)*
- 100% Employer-Paid -----
- 100% Voluntary -----
- Employer pays ≥ 50% of EE cost -----

**Alt. STD Plan Designs Requested**

**Benefit:** (*Accident / Illness / Duration*)

- 1/8/13  1/8/26  8/8/13  8/8/26

**Maximum Weekly Benefit :**

\$200  \$300  \$400  \$500  Other:

**Alt. LTD Plan Designs Requested**

**Elimination Period:** (*Weeks*)

- 13  26  Other:

**Percentage of Pay**

50%  60%  66.67%  Other:

**Maximum Monthly Benefit:**

\$1500  \$2000  \$3000  \$4000  Other:

**Coverage Definitions**

Own Occupation:

Any Occupation:

**IV Requested Items**

- A. Census (including ALL eligible. Includes wages for D.I. quotes)  Attached
- B. Copies of Recent Billing Statements for all quoted lines:  Attached
- C. Copies of Benefits Schedules or Employee Benefits Booklets:  Attached

**NOTES:** \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_